

Investor presentation Lettres de Gage publiques April 2024

Cover pool reporting as of 31 December 2023

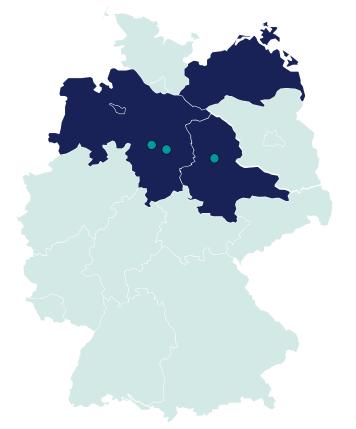
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NORD/LB Group - Ownership structure and ownership region.

Headquarters and ownership region



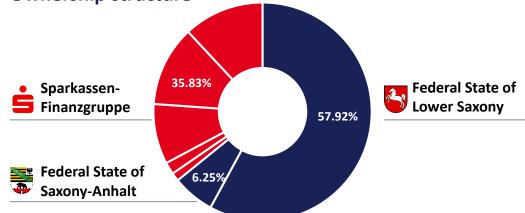


G

State bank for Lower Saxony and Saxony-Anhalt

Central Institution for saving banks in Lower Saxony, Saxony-Anhalt and Mecklenburg-Western Pomeranian (≈ 60 regional savings banks). Joint market development and expansion of product portfolio.

Ownership structure¹

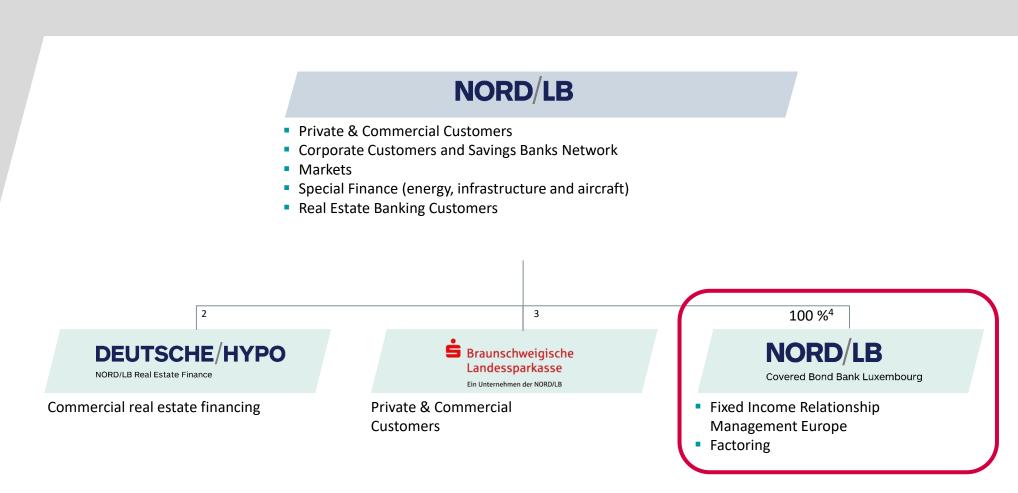


¹ Simplified presentation as of 31. Dezember 2023, for precise breakdown of shares and holders please refer to our statutes, artikel 3

NORD/LB Group - Business segments.



NORD/LB Group - Our key brands¹.



¹ Further subsidiaries and associated companies can be found on the internet at: https://www.nordlb.de/die-nordlb/standorte-und-beteiligungen and in the annual report

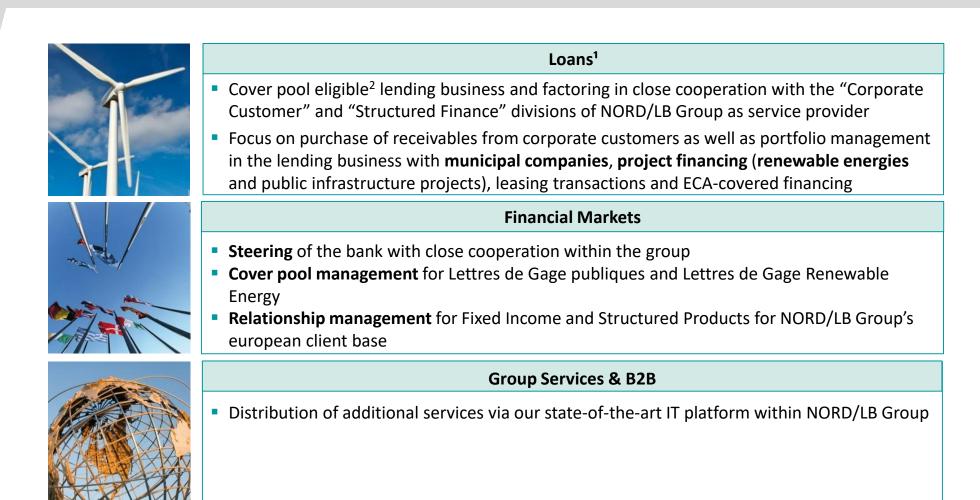
² Deutsche Hypothekenbank (Actien-Gesellschaft) was integrated into NORD/LB on 1 July 2021. Commercial real estate finance business will remain a core business segment in the NORD/LB Group after the merger.

³ NORD/LB Institution with Partial Legal Capacity

⁴ NORD/LB ensures that the companies named in its annual report are able to meet their obligations.



NORD/LB CBB focuses on three business segments.



¹ See Appendix page 24 – Investor information regarding the stratigic realignment of the bank dated 26.11.2020
² According to Luxembourg Law

Company profile and financials

NORD/LB CBB - Our ratings¹.

NORD/LB CBB Credit Ratings	Moody's
Issuer rating (long-term ² /short-term ³)	Aa2 ⁴ /P-1
Deposits (long-term/short-term)	Aa2 ⁴ /P-1
Lettres de Gage publiques	Aaa
Lettres de Gage énergies renouvelables	Aaa

NORD/LB CBB Sustainability Rating	ISS-oekom≽	Corporate Responsibility Prime
Corporate Rating with Investment Status Prime	C Prime	ISS-oekom>

¹ as of 15 March 2024

² Long-term Issuer Rating / Long-term Issuer Default Rating (IDR)

³ Short-Term Issuer Rating / Short-Term Issuer Default Rating (IDR)

⁴ with stable outlook



Financials of NORD/LB CBB at a glance (1/2).

Income statement¹ (in K€)	1 Jan – 31 Dec 2023	1 Jan – 31 Dec 2022	Change (in %)
Net interest income	68,511	75,379	-9
Net comission income	-31,736	-38,750	-18
Result from fair value measurement	-7,555	8,879	< -100
Impairment result from financial instruments not recognized in profit or loss	2,649	-676	< -100
Result from modifications	303	0	> 100
Impairment loss on non-financial assets	-5,398	0	> 100
Disposal result from financial instruments not measured at fair value through profit or loss	1,960	966	> 100
Result from hedge accounting	817	-4,763	< -100
Foreign exchange results	12	542	-98
Administrative expenses	-41,363	-26,611	55
Depreciation	-4,374	-4,674	-6
Other operating profit/loss	-14	-3,396	-100
Income taxes	-364	6,818	< -100
Profit/loss after tax	-16,551	13,715	< -100

- According to IFRS 9

- Decrease in net interest income i.a. based on reduced loan and debt securities portfolio.
- Net comission income: The change is mainly attributable to lower commission expenses from the profit-sharing model with the parent company.
- The result from fair value measurement is mainly influenced by basis spread effects from cross currency swaps and measurement effects from the guarantee granted by the State of Lower Saxony.
- The **Impairment loss on non-financial assets** reflects an impairment on the bank building.
- Administrative expenses: The Group-wide restructuring and efficiency enhancement program leds to further cost savings. The increase can essentially be attributed to a contribution to the restructuring provision.
- The other operating expenses are nearly balanced.

¹ Total differences are rounding differences. Percentage changes are calculated from unrounded numbers.

Financials of NORD/LB CBB at a glance (2/2).

- According to IFRS 9 -

(€ b	n) ¹ 31 Dec 2023	31 Dec 2022
Total assets	7.8	9.2
Equity capital (regulatory)	0.60	0.58
RoRaC ²	-11.2 %	4.1 %
Cost-Income-Ratio ²	104.0 %	72.8 %
Core capital ratio	40.0 %	31.6 %
Overall coefficient	40.0 %	31.7 %

¹ Total differences are rounding differences. Percentage changes are calculated from unrounded numbers.

² For the definition of the cost-income ratio (CIR) and the RoRaC, please refer to the Notes of the Annual Report.

Balance sheet data at a glance.

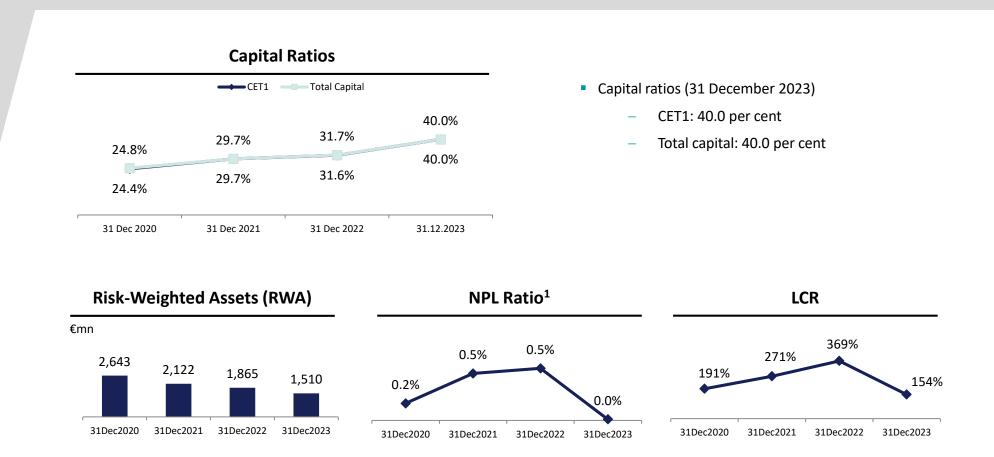
Balance sheet data¹ (in €m)	31 Dec 2023	31 Dec 2022	Change (in %)
Total assets	7,814.7	9,154.7	-15
Financial assets at fair value trough profit or loss	251.2	300.4	-16
Financial assets at fair value through other comprehensive income	943.2	1,024.7	-8
Financial assets measured at amortized cost	6,108.1	7,507.3	-19
Financial liabilities designated at fair value through profit or loss	0.0	643.0	-100
Financial liabilities measured at amortised cost	6,847.8	7,460.4	-8
Reported equity	626.4	625.7	0

- According to IFRS 9 -

- The **balance sheet total** continued to decline compared to the reporting date 31. December 2022.
- The decrease in financial assets measured at fair value through other comprehensive income is mainly caused by maturities and redemptions.
- The decrease in Financial assets measured at amortized cost mainly results from maturities and redemptions, which hasn't been replaced by new business.
- The Financial liabilities measured at amortized cost decreased mainly due to maturities, whereby no new issues of Lettres de Gage were placed.
- **Reported equity** is nearly unchanged.

¹ Total differences are rounding differences. Percentage changes are calculated from unrounded numbers.

Capital ratios are significantly above the regulatory requirements.

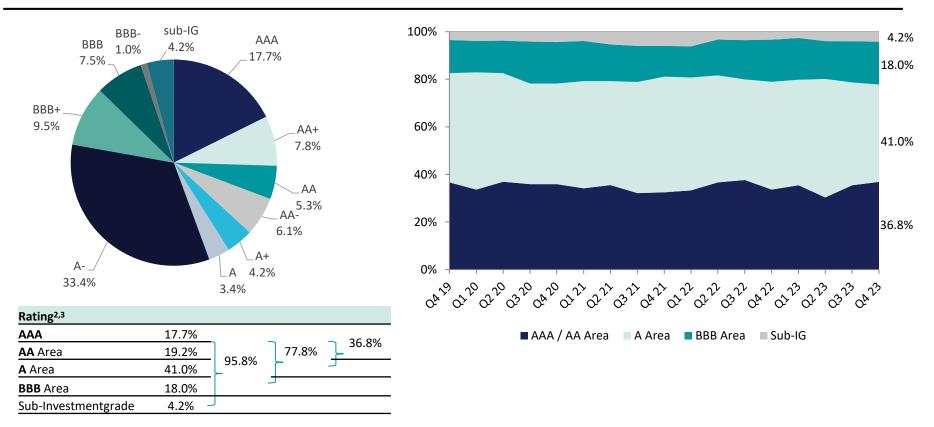


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Lettres de Gage publiques - Breakdown by ratings.



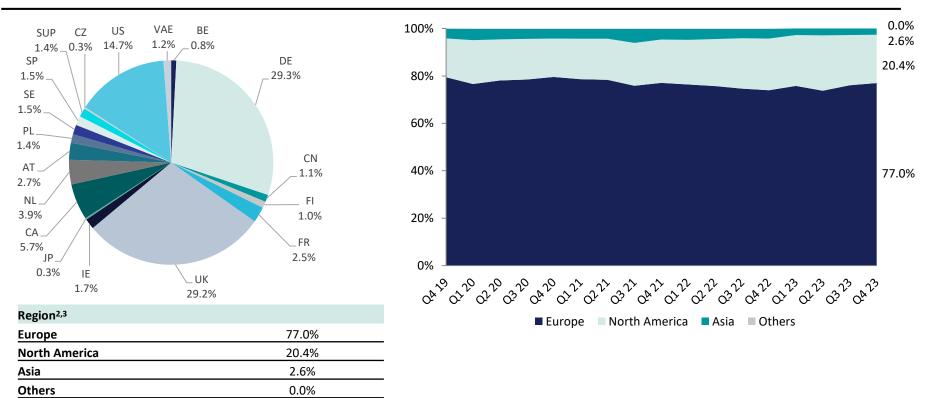
Nominal values¹ as of 31 Dec 2023: 3,426 €m

¹ Except derivatives

² The charts may contain rounding differences for computational reasons

³ Rating assessment see appendix

Lettres de Gage publiques - Breakdown by countries³.



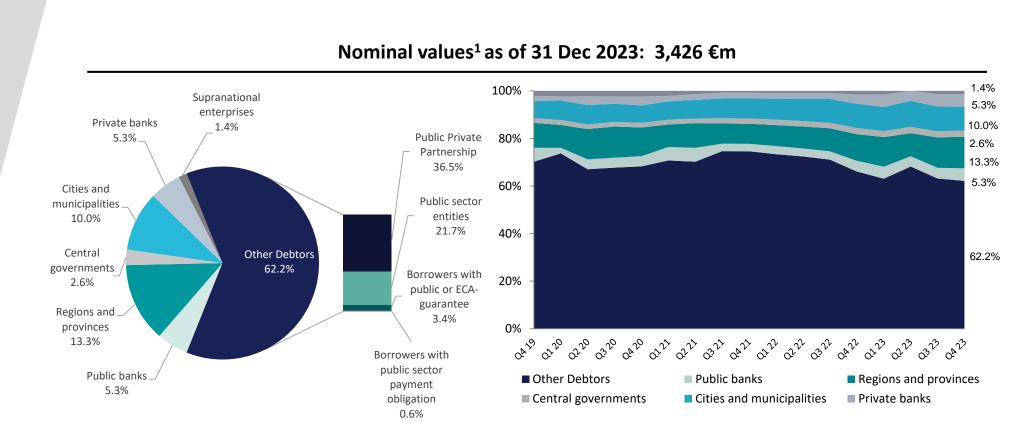
Nominal values¹ as of 31 Dec 2023: 3,426 €m

¹ Except derivatives

² The charts may contain rounding differences for computational reasons

³ Country of Location of public guarantor, offtaker or owner

Lettres de Gage publiques - Breakdown by borrower type.



¹ Except derivatives

² The charts may contain rounding differences for computational reasons



Lettres de Gage publiques - Country concentration in the cover pool.

TOP 10 breakdown by countries^{1,2,3}

as of 31 Dec 2023

Rank	Country of residence	Volume in €m			%-share of CP		
		Central State	Regional Authority	Local Authority	Other	TOTAL	
1	Germany	25.3	224.0	32.2	723.2	1,004.8	29.33%
2	United Kingdom				998.9	998.9	29.16%
3	USA	-	190.0	312.9	-	502.9	14.68%
4	Canada		181.9	14.0	-	195.9	5.72%
5	Netherlands				133.0	133.0	3.88%
6	Austria	41.0			50.5	91.5	2.67%
7	France	-			84.7	84.7	2.47%
8	Ireland	-			56.8	56.8	1.66%
9	Sweden	-	-		52.0	52.0	1.52%
10	Spain	-			50.0	50.0	1.46%

¹ Except derivatives

² Transparency guidelines according to the Luxembourg law, published on webpage www.nordlb.lu

³ Country of public guarantor, offtaker or owner



Lettres de Gage publiques - More cover pool details.

as of 31 Dec 2023

Individual segment sizes¹

as of 31 Dec 2023

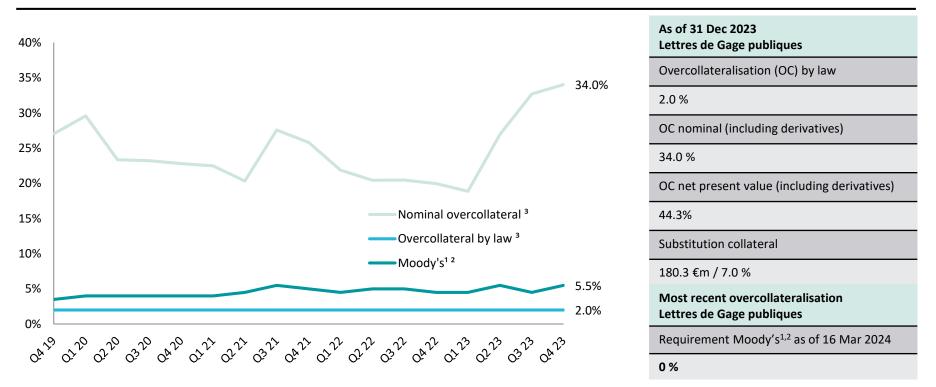
Individual segment sizes	Assets	Liabilities
Average residual term	6.2 years	6.2 years
Number of assets	280	79
Number of debtors	163	n.a.
Number of registered issues	n.a.	71
Number of bearer issues	n.a.	8
Average size in €	12,235,996.02	32,632,079.98

Currency	Assets €	Liabilities €
EUR	2,751,766,321.19	2,167,443,163.14
GBP	112,958,706.45	0
JPY	8,636,000.77	0
USD	592,421,086.97	418,642,022.69

Currencies^{1,2}

 1 Transparency guidelines according to the Luxembourg law, published on webpage www.nordlb.lu 2 Including derivatives

Lettres de Gage publiques - Development of overcollateralisation over time.



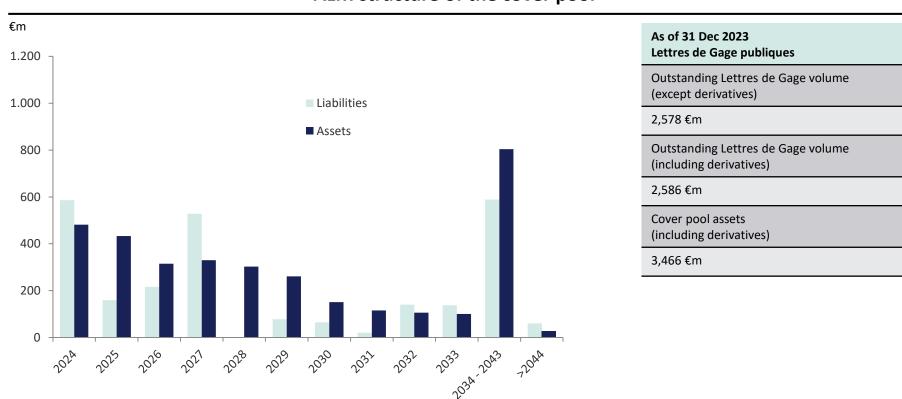
Significant higher overcollateralisation as stipulated by law

¹ OC net present value except derivatives

² OC nominal except derivatives

³ OC nominal including derivatives

Lettres de Gage publiques - Asset-Liability-Management (ALM).



ALM structure of the cover pool¹

¹ Except derivatives

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Contact.

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Transparency is our business.



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Investor information¹ regarding the strategic realignment of the bank dated 26.11.2020.

"At the end of 2019, NORD / LB agreed with the old owners and the new owners of the Sparkassen-Finanzgruppe (SFG) on the key features of the new business model. The "NORD / LB 2024" transformation program was set up in the Group as early as 2019 to implement the associated goals and measures. The aim of the transformation process is the redimensioning and strategic realignment of the NORD / LB Group, which also affects group subsidiaries.

In this context, NORD/LB decided as part of the "NORD/LB 2024" program to discontinue the Covered Bond business actively operated by the NORD/LB Covered Bond Bank from 2022 onwards. That relates both to new issuance activities via the existing Lettres de Gage products ("LdG Publiques" and "LdG Renewable"), as well as to the further accounting of new loan transactions as part of the development of the respective cover pools.

NORD/LB Covered Bond Bank remains an integral part of NORD/LB Group, including the letter of comfort.

..."



Letter of comfort.

• Letter of comfort of NORD/LB Hannover is included in its annual report 2023, page 205 (Note 69):

"NORD/LB ensures that the companies named below can fulfil their obligations:

- ...
- NORD/LB Luxembourg S.A. Covered Bond Bank, Luxemburg-Findel/Luxemburg
 - ..."

EU-Covered Bond Directive and implementation in Luxembourg. Legislative adaption^{1.}

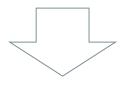
- In implementation of the new EU Covered Bond Directive, Luxembourg enacted new legislation for the issuance of covered bonds applicable as of 08 July 2022 on 08 December 2021.
- The adopted Luxembourg Pfandbrief Act of 08 December 2021 allows the issuance of European Covered Bonds (premium) as well as European Covered Bonds; furthermore, the issuance of Lettres de Gage continues to be possible subject to the standards set out in the Act.
- The grandfathering rules provided for in the Covered Bond Directive also apply in Luxembourg. In this context, issues made before 08 July 2022 will continue to be considered as covered bonds. In this context, they are exempt from complying with some regulations in the new law, but must comply with the relevant regulations of the previous Luxembourg covered bond law (Financial Sector Law of 5 March 1993 - last updated on 16 July 2019).

→ NORD/LB Covered Bond Bank uses the grandfathering arrangements provided for.

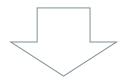
¹ Law of 08 December 2021, the French original is authoritative.

EU-Covered Bond Directive and implementation in Luxembourg. Grandfathering¹.

- All LdG issued before 8 July 2022 retain their status as covered bonds in accordance with the EU Covered Bond Directive until maturity.
- NORD/LB Covered Bond Bank will not issue LdG from the existing cover pools after 7 July 2022 in order to ensure grandfathering.
- Thus, the legal provisions of the Financial Sector Act of 5 March 1993 (last updated on 16 July 2019) continue to apply to the management of the cover pools.



- ✓ ECB eligibility remains valid.
- ✓ Use as HQLA still possible.
- ✓ Advantageous treatment under Solvency II for insurance companies remains in place.



→ Lettres de Gage of NORD/LB issued before 08 July 2022 are and remain covered bonds!

¹ Law of 08 December 2021, the French original is authoritative.



Risk strategy.

- The risk and business strategy of NORD/LB CBB as well as the steering of the liquidity situation and the banks' liquidity management are embedded in the Group-wide strategies of NORD/LB Group
- On the basis of the risk bearing capacity analysis and the business strategy of NORD/LB CBB, the risk policy for the banks' credit risk bearing business segments is specified. The limit management is deliberately aligned to be restristrictive
- Hedging of market risks through "natural hedging" and use of derivative financial instruments
- Management of liquidity risk through
 - issuance of Lettres de Gage
 - demand driven issuance of senior unsecured debt, in the form of bearer bonds or promissory notes on the market or within the Group
- Steering of credit risks via
 - Refinement of limit allocation
 - Examining measures to improve the portfolio
 - Increased use of products with customization options to the respective risk development within the given scope of NORD/LB
 - Active risk oriented controlling of concentrations in respect of the corresponding limit targets

Rating assessment.

- The rating selection is based on the worst external bond rating (either Moody's or S&P). If no external bond rating exists, the worst external issuer rating will be used (either Moody's or S&P).
- In the absence of an external bond or external issuer rating (by either Moody's or S&P) the issuer's/borrower's internal rating will be selected using an approved rating tool.
- If neither an external nor an internal rating exists, the exposure will be rated by applying an internal rating bypass methodology to determine the credit quality of the relevant transaction. However, these creditworthiness ratings do not comply with the Basel III rules.

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- the impact of regulatory decisions and changes in the regulatory environment;
- the impact of political and economic developments in Luxembourg, Germany and other countries in which the Group operates;
- the impact of fluctuations in currency exchange and interest rates; and
- the Group's ability to achieve the expected return on the investments and capital expenditures it has made in Germany and in foreign countries.

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